

Supplementary Material on the Financial Results for the Fiscal Year Ended August 2026



(Tokyo Stock Exchange, Prime Market: 7513)

[Important Notes Regarding This Document]

This document has been prepared as supplementary material to the “Summary of Financial Results for the Year Ended August 31, 2026,” based on information available as of October 8, 2026.

This document is not intended for the purpose of soliciting investments. We kindly ask that any investment decisions be made based on your own judgment.

This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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1. Summary of the Financial Results for the Fiscal Year Ended August 2026
 2. Earnings Forecast for the Fiscal Year Ending August 2027

Summary of Financial Results

■ We achieved higher net sales and profits at all levels versus both the previous year and the forecast.

(million yen, %)	FY2025/8		FY2026/8					
	Results	% to sales	Forecast	% to sales	Results	% to sales	YoY	vs. Forecast
Net sales	282,790	100.0	294,000	100.0	297,632	100.0	105.2	101.2
Gross profit	76,830	27.17	80,409	27.35	81,618	27.42	106.2	101.5
SG&A expenses	69,505	24.6	72,209	24.6	72,995	24.5	105.0	101.1
Personnel expenses	25,784	9.1	26,321	9.0	26,462	8.9	102.6	100.5
Advertising expenses	1,570	0.6	1,797	0.6	1,704	0.6	108.5	94.8
Promotion expenses	2,509	0.9	3,195	1.1	3,424	1.2	136.5	107.2
Logistics expenses (Shipping)	10,973	3.9	11,393	3.9	11,281	3.8	102.8	99.0
Rent expenses	9,019	3.2	9,135	3.1	9,153	3.1	101.5	100.2
Utilities	1,970	0.7	1,888	0.6	1,918	0.6	97.3	101.6
Depreciation	1,507	0.5	1,570	0.5	1,573	0.5	104.4	100.2
Others	16,170	5.7	16,906	5.8	17,477	5.9	108.1	103.4
Operating profit	7,325	2.6	8,200	2.8	8,622	2.9	117.7	105.2
Non-operating income	541	0.2	429	0.1	436	0.1	80.6	101.6
Non-operating expenses	134	0.0	129	0.0	147	0.0	109.7	113.8
Ordinary profit	7,732	2.7	8,500	2.9	8,911	3.0	115.3	104.8
Extraordinary income	0	0.0	25	0.0	119	0.0	—	472.6
Extraordinary losses	1,137	0.4	737	0.3	811	0.3	71.3	110.0
Profit before income taxes	6,595	2.3	7,787	2.6	8,219	2.8	124.6	105.5
Corporate, inhabitant and business tax	1,404	0.5	1,773	0.6	2,299	0.8	163.7	129.7
Income taxes – deferred	481	0.2	714	0.2	390	0.1	81.2	54.7
Profit income	4,709	1.7	5,300	1.8	5,529	1.9	117.4	104.3

Financial Results Highlights (1H, 2H, Full year)

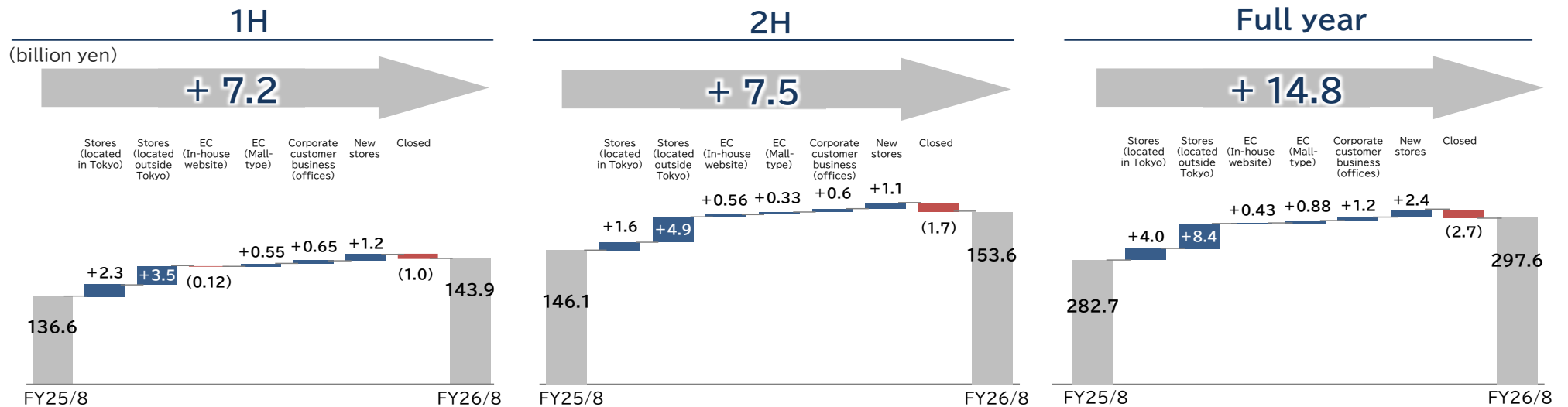
■ Net sales and profits at all levels exceeded the previous year and the forecast for both 1H and 2H.

(million yen, %)		1H			2H			Full year		
		Results	YoY	vs. Forecast	Results	YoY	vs. Forecast	Results	YoY	vs. Forecast
Net sales		143,937	105.3	100.7	153,694	105.2	102.4	297,632	105.2	101.2
Gross profit		38,978	104.9	100.2	42,639	107.5	102.9	81,618	106.2	101.5
Operating profit		4,074	+633	+574	4,548	+663	+422	8,622	+1,297	+422
Ordinary profit		4,218	+529	+518	4,693	+649	+411	8,911	+1,179	+411
Profit income		2,819	+328	+319	2,709	+491	+229	5,529	+819	+229
% to sales	Gross profit	27.1	(0.1)	(0.1)	27.7	+0.6	+0.1	27.4	+0.3	+0.1
	SG&A expenses	24.2	(0.4)	(0.5)	24.8	+0.3	(0.1)	24.5	(0.1)	(0.0)
	Operating profit	2.8	+0.3	+0.4	3.0	+0.3	+0.2	2.9	+0.3	+0.1
	Ordinary profit	2.9	+0.2	+0.3	3.1	+0.3	+0.2	3.0	+0.3	+0.1
	Profit income	2.0	+0.1	+0.2	1.8	+0.2	+0.1	1.9	+0.2	+0.1

Net Sales (By Sales Channel)

■ Net sales exceeded across all channels. (Sales at stores were led by those in Tokyo in 1H and those outside Tokyo in 2H.)

(million yen, %)	1H				2H				Full year			
	FY2025/8	FY2026/8			FY2025/8	FY2026/8			FY2025/8	FY2026/8		
	Results	Results	Difference	YoY	Results	Results	Difference	YoY	Results	Results	Difference	YoY
Total	136,667	143,937	+7,270	105.3	146,122	153,694	+7,572	105.2	282,790	297,632	+14,842	105.2
Existing stores	133,544	140,527	+6,982	105.2	142,358	150,473	+8,114	105.7	275,903	291,001	+15,097	105.5
Stores	108,959	114,854	+5,894	105.4	117,652	124,264	+6,612	105.6	226,611	239,119	+12,507	105.5
30 stores located in Tokyo	29,355	31,743	+2,388	108.1	31,522	33,159	+1,637	105.2	60,877	64,903	+4,025	106.6
104 stores located outside Tokyo	79,603	83,110	+3,506	104.4	86,130	91,105	+4,975	105.8	165,733	174,216	+8,482	105.1
EC	18,527	18,957	+430	102.3	18,350	19,243	+893	104.9	36,877	38,201	+1,323	103.6
In-house website	5,088	4,960	(128)	97.5	4,977	5,539	+561	111.3	10,066	10,499	+433	104.3
Mall-type EC site	13,439	13,997	+558	104.2	13,372	13,703	+331	102.5	26,811	27,701	+889	103.3
Corporate customer business (offices)	6,057	6,715	+657	110.9	6,356	6,965	+609	109.6	12,413	13,680	+1,266	110.2
New stores, Closed	3,123	3,410	+287	109.2	3,763	3,221	(542)	85.6	6,886	6,631	(255)	96.3



Net Sales (By Product: 1H, 2H, Full year)

- Sales increased from the previous fiscal year as air conditioners, cellular phones, personal computers, and video games remained strong.

(million yen, %)	1H					2H					Full year				
	FY2025/8		FY2026/8			FY2025/8		FY2026/8			FY2025/8		FY2026/8		
	Amount	Compo sition ratio	Amount	Compo sition ratio	YoY	Amount	Compo sition ratio	Amount	Compo sition ratio	YoY	Amount	Compo sition ratio	Amount	Compo sition ratio	YoY
Audio visual products	20,106	14.7	19,400	13.5	96.5	18,837	12.9	19,147	12.5	101.6	38,943	13.8	38,547	13.0	99.0
Cameras	3,329	2.4	4,139	2.9	124.3	3,675	2.5	4,191	2.7	114.0	7,005	2.5	8,330	2.8	118.9
TVs ④	9,472	6.9	8,553	5.9	90.3	8,552	5.9	8,621	5.6	100.8	18,024	6.4	17,175	5.8	95.3
Recorders and video cameras	1,729	1.3	1,494	1.0	86.4	1,475	1.0	1,419	0.9	96.2	3,205	1.1	2,913	1.0	90.9
Audios	1,726	1.3	1,604	1.1	92.9	1,704	1.2	1,555	1.0	91.3	3,430	1.2	3,160	1.1	92.1
Home appliances	56,826	41.6	57,662	40.1	101.5	63,738	43.6	67,714	44.1	106.2	120,564	42.6	125,377	42.1	104.0
Refrigerators	9,372	6.9	8,670	6.0	92.5	10,661	7.3	10,100	6.6	94.7	20,033	7.1	18,771	6.3	93.7
Washing machines	9,933	7.3	9,899	6.9	99.7	10,291	7.0	10,313	6.7	100.2	20,224	7.1	20,213	6.8	99.9
Kitchen appliances	8,135	6.0	8,431	5.9	103.6	7,596	5.2	7,566	4.9	99.6	15,732	5.6	15,997	5.4	101.7
Seasonal home electronics	12,503	9.1	14,118	9.8	112.9	19,246	13.2	23,655	15.4	122.9	31,749	11.2	37,773	12.7	119.0
(Air conditioners) ③	7,292	5.3	9,200	6.4	126.2	16,041	11.0	20,634	13.4	128.6	23,333	8.3	29,834	10.0	127.9
Personal care electronics	6,432	4.7	6,323	4.4	98.3	6,110	4.2	6,291	4.1	103.0	12,543	4.4	12,615	4.2	100.6
Information communications equipment products	43,222	31.6	46,638	32.4	107.9	43,830	30.0	45,223	29.4	103.2	87,053	30.8	91,862	30.9	105.5
PCs	7,411	5.4	9,058	6.3	122.2	9,260	6.3	8,899	5.8	96.1	16,672	5.9	17,958	6.0	107.7
PC peripherals	5,334	3.9	5,148	3.6	96.5	5,291	3.6	5,124	3.3	96.9	10,625	3.8	10,273	3.5	96.7
Cellular phones ①	22,190	16.2	24,506	17.0	110.4	21,241	14.5	23,558	15.3	110.9	43,431	15.4	48,065	16.2	110.7
Other products	15,799	11.6	19,589	13.6	124.0	19,013	13.0	20,978	13.6	110.3	34,813	12.3	40,567	13.6	116.5
Video games ②	5,068	3.7	6,284	4.4	124.0	4,564	3.1	4,939	3.2	108.2	9,633	3.4	11,223	3.8	116.5
Sporting goods	1,115	0.8	1,109	0.8	99.5	1,234	0.8	1,286	0.8	104.2	2,350	0.8	2,396	0.8	102.0
Toys	2,315	1.7	2,445	1.7	105.6	1,892	1.3	2,104	1.4	111.2	4,207	1.5	4,550	1.5	108.2
Medicine and daily goods	755	0.6	906	0.6	119.9	820	0.6	970	0.6	118.2	1,576	0.6	1,876	0.6	119.0
Retail goods sales	135,955	99.5	143,291	99.6	105.4	145,419	99.5	153,064	99.6	105.3	281,374	99.5	296,355	99.6	105.3
Other business	712	0.5	645	0.4	90.7	702	0.5	630	0.4	89.7	1,415	0.5	1,276	0.4	90.2
Total	136,667	100.0	143,937	100.0	105.3	146,122	100.0	153,694	100.0	105.2	282,790	100.0	297,632	100.0	105.2
(Housing equipment)*	4,670	3.4	6,006	4.2	128.6	5,732	3.9	5,463	3.6	95.3	10,403	3.7	11,469	3.9	110.3

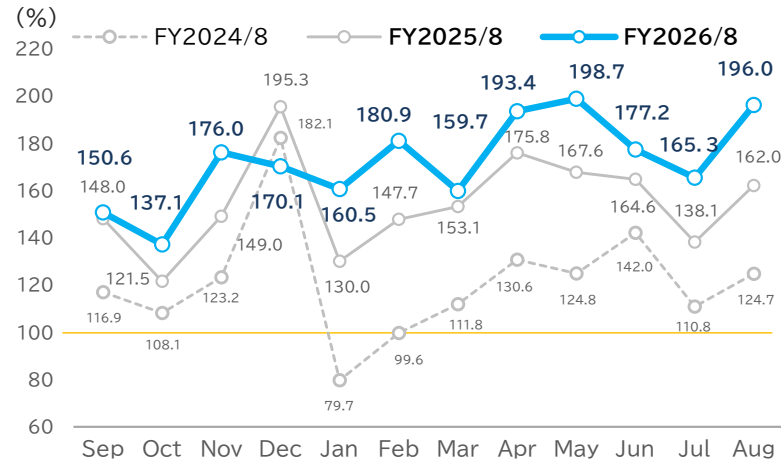
*The figures included in each product category are separately aggregated.

Note 1) The details for each product category are excerpts. Note 2) The breakdown of 'Other Businesses' includes income from real estate rentals and related items.

Net Sales (By Product)

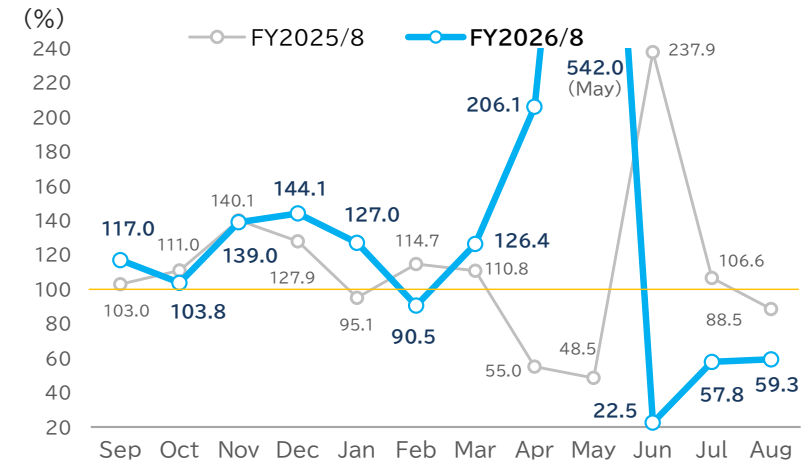
* Including YoY Comparison of Orders Received (POS basis)

① Cellular phones (vs. FY2023/8: Prior to the revision of the Telecommunications Business Act)



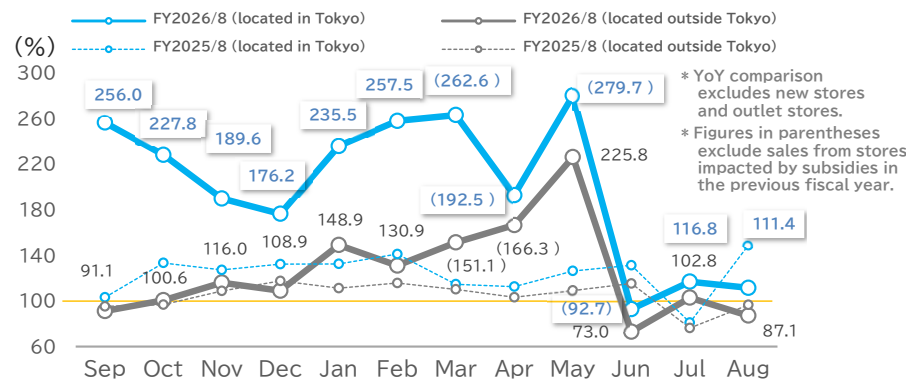
- FY2024 Sales declined in January following a demand surge in FY2024/8 and FY2025/8 (December) associated with the revision of the Telecommunications Business Act.
- FY2025
- FY2026 Sales remained strong as residual value contracts increased and replacement cycles shortened.

② Video game consoles



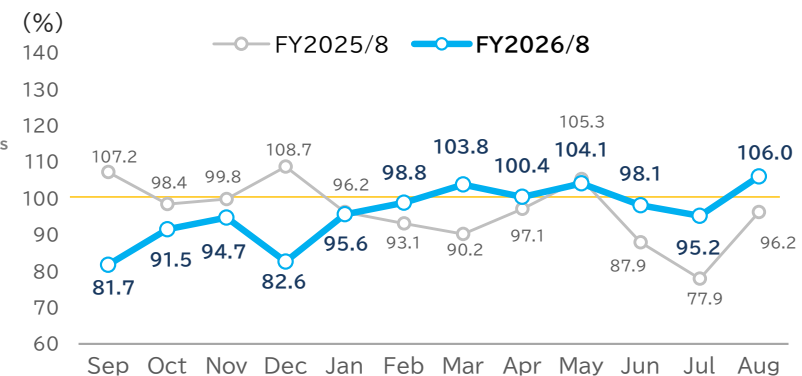
- FY2026 Sales remained strong until May due to a recovery in Nintendo Switch 2 inventory and the release of popular games. However, sales were sluggish in June and thereafter due to the Nintendo Switch 2 price change and the effects on demand related to the previous year's launch of the Switch 2 (June 5, 2025).

③ Air conditioners (vs. FY2024/8: Prior to the change in the Zero Emission Tokyo Strategy)



- FY2026 Sales remained strong until May due to the expansion of the Zero Emission Tokyo Strategy and the "2027 air conditioner problem." Sales were steady in June and thereafter as demand was brought forward in May amid tight installation capacity.

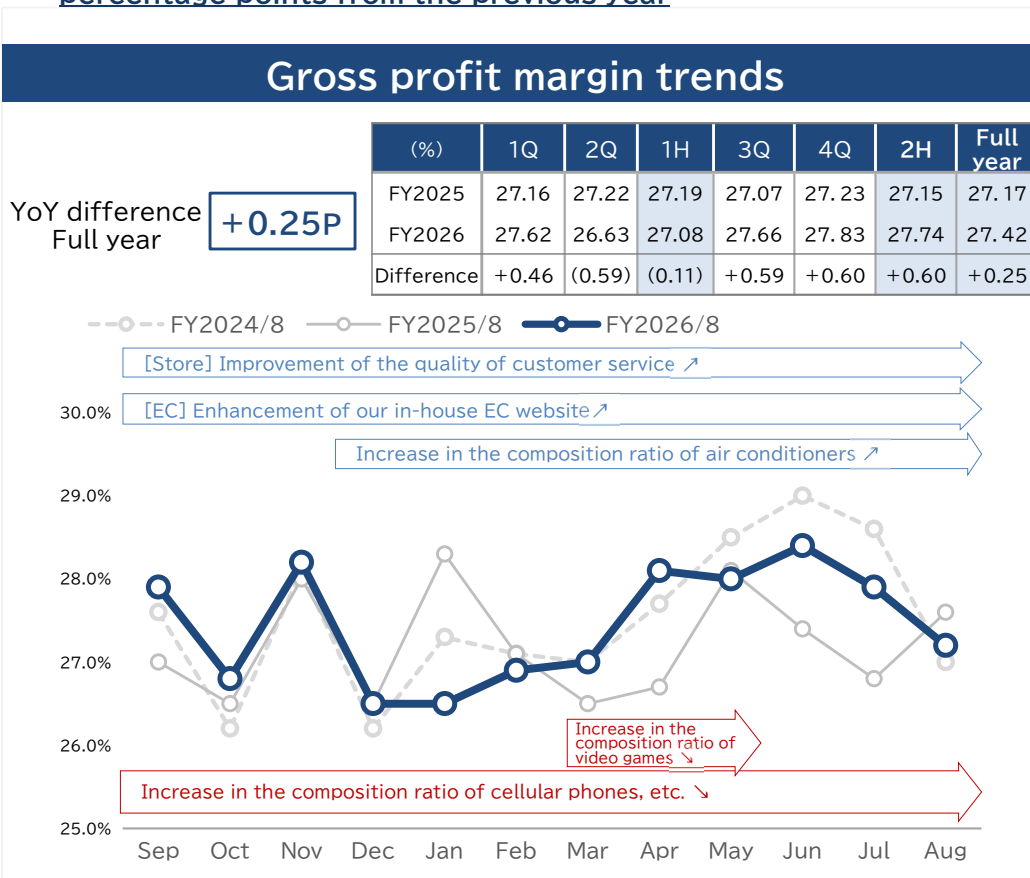
④ TVs



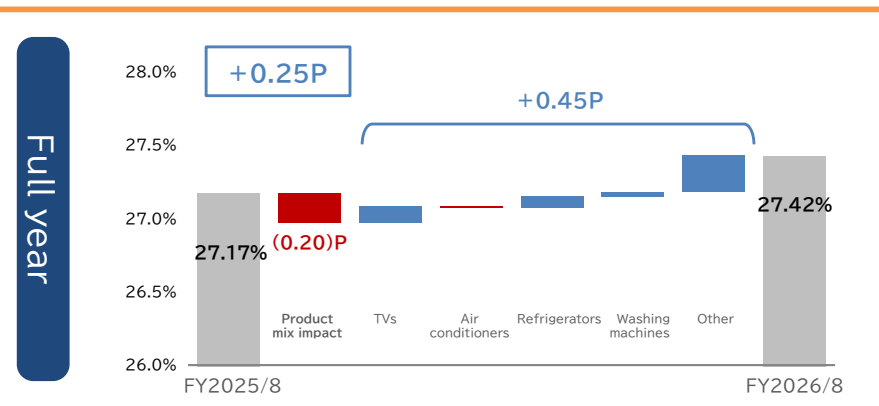
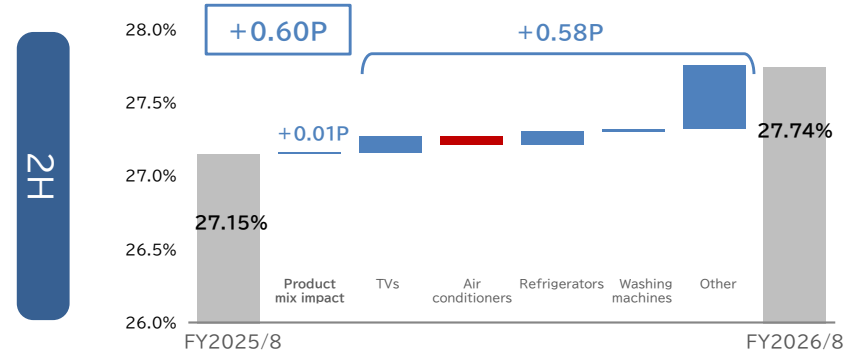
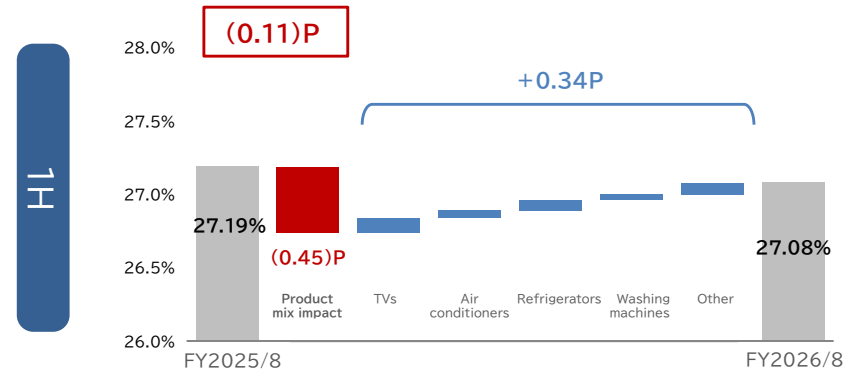
- FY2026 Sales had been sluggish due to declining demand caused by a decrease in TV viewing, but they gradually recovered in February and thereafter thanks to replacement demand linked to the Olympics and the World Baseball Classic, as well as strong sales of Mini LED TVs.

Gross Profit Margin

- For the full year, the gross profit margin exceeded the previous year despite the negative impact of the product mix.
- In 1H, the gross profit margin fell by 0.11 percentage points from the previous year due to the change in product mix resulting from a rise in the proportion of sales of cellular phones, video game consoles, and other products with relatively low margins
- In 2H, the gross profit margin increased by 0.60 percentage points from the previous year due to an overall rise in the margin for each category, as well as an improvement in product mix
- For the full year, the gross profit margin increased by 0.25 percentage points from the previous year



Factors behind the change in gross profit margin (YoY difference)



SG&A Expenses

■ In addition to human capital investment, we recorded expenses associated with rebranding initiatives.

(million yen, %)	FY2025/8		FY2026/8					
	Results	% to sales	Forecast	% to sales	Results	% to sales	YoY	vs. Forecast
Net sales	282,790	100.0	294,000	100.0	297,632	100.0	105.2	101.2
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Utilities	1,970	0.7	1,888	0.6	1,918	0.6	97.3	101.6
Depreciation	1,507	0.5	1,570	0.5	1,573	0.5	104.4	100.2
Others	16,170	5.7	16,906	5.8	17,477	5.9	108.1	103.4
(System maintenance expenses)	2,076	0.7	2,125	0.7	2,144	0.7	103.3	100.9

(million yen)

■ Personnel expenses

■ Advertising expenses

■ Promotion expenses
(Including the expenses for exhibited products)

■ Logistics expenses (Shipping)

■ Utilities

■ Others

Total

(% to sales)

**YoY
difference**

**vs.
Forecast**

YoY difference factors

+678

+141

Personnel expenses increased due to the introduction of the “PA rank” (part-time staff) evaluation system, investment in an employee-friendly work environment, and other factors.

+134

(93)

Rebranding costs increased (Black Friday, TV commercials, etc.).

+915

+229

EC coupon expenses increased due to intensifying competition on shopping mall sites.

+308

(112)

Inventory receipts and shipment volumes of air conditioners increased due to strong sales driven by the Zero Emission Tokyo Strategy and the 2027 problem.

(52)

+30

Utilities expenses decreased due to lower electricity consumption and a switch to a plan linked to market prices.

+1,507

+591

Increase in expenses associated with shareholder returns and their enhancement (+378 million yen)
Increase in supplies expenses (+270 million yen)

+3,490

+786

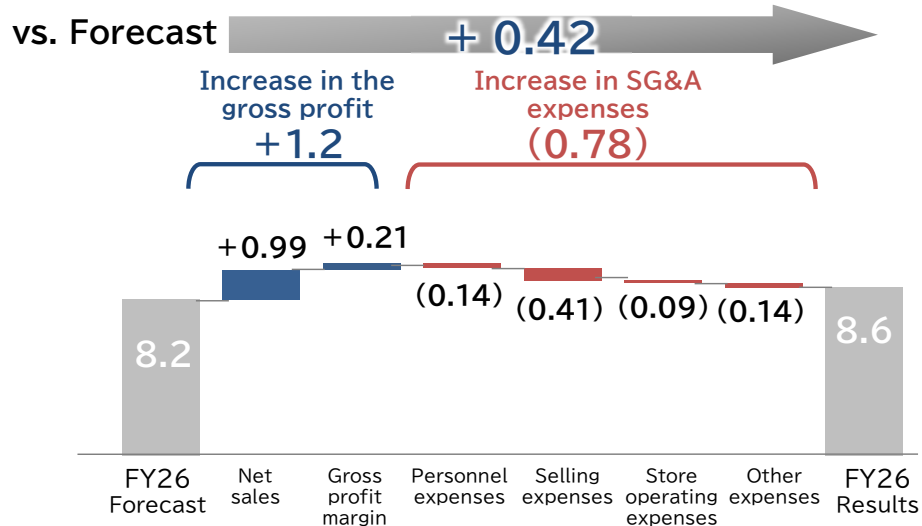
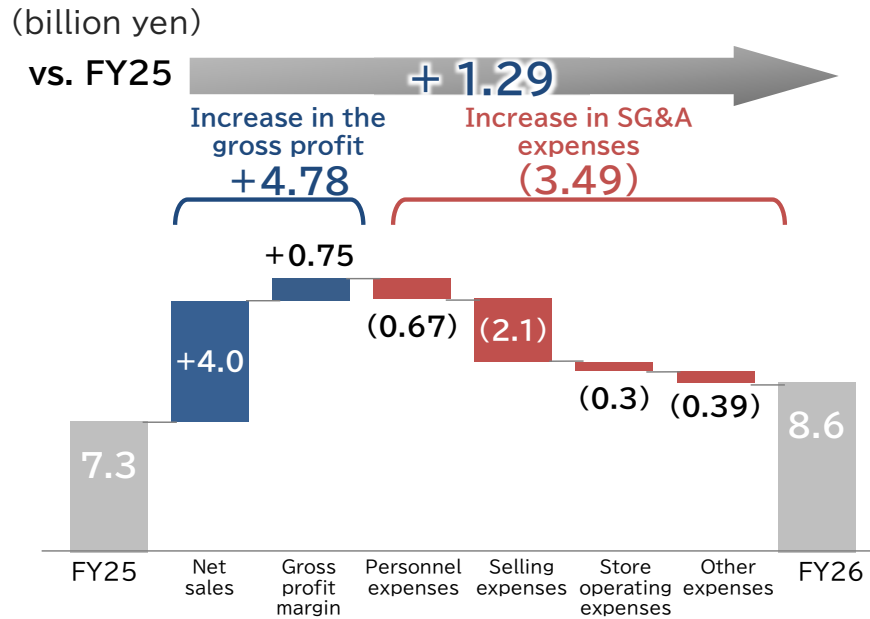
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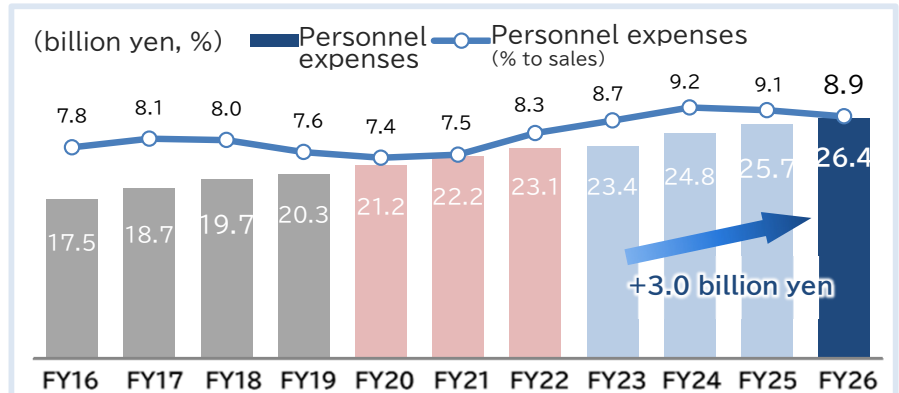
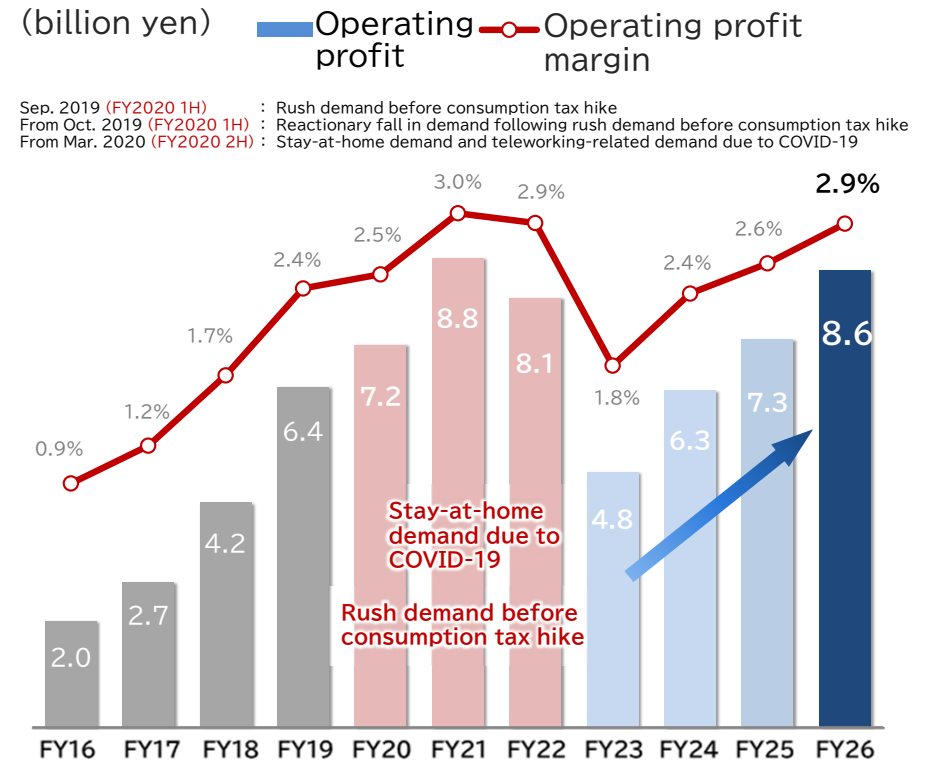
**SG&A expenses to sales ratio was 24.5%,
an improvement of 0.1 points compared to the same period last year.**

Operating Profit

Factors for increase/decrease Full year



Changes in operating profit Full year



Balance Sheet

(million yen)	As of Aug 31, 2025	As of Aug 31, 2026	Increase / Decrease
Total current assets	84,024	92,972	+8,947
Cash and deposits	26,854	35,491	+8,637
Accounts receivable – trade	11,780	11,037	(742)
Merchandise	37,083	37,874	+791
Total non-current assets	36,761	35,697	(1,063)
Total property, plant and equipment	16,847	16,489	(357)
Total intangible assets	814	774	(40)
Total investments and other assets	19,099	18,433	(665)
Total assets	120,786	128,669	+7,883
Total current liabilities	35,829	40,027	+4,198
Accounts payable – trade	12,810	13,525	+715
Current portion of long-term borrowings	2,609	2,894	+285
Accounts payable – other	8,150	9,132	+982
Contract liabilities	6,953	8,544	+1,591
Total non-current liabilities	14,708	15,047	+339
Long-term borrowings	6,892	7,423	+531
Total liabilities	50,538	55,075	+4,537
Total retained earnings	28,703	32,532	+3,828
Total net assets	70,247	73,593	+3,345
Total liabilities and net assets	120,786	128,669	+7,883

Assets

■ Cash and deposits

- Increase due to strong sales of air conditioners and other products

■ Merchandise

- Air conditioners: Increase due to strategic inventory in preparation for rising demand
- Cellular phones: Increase due to strong sales
- Personal computers: Increase in preparation for price hikes associated with the semiconductor shortage

Liabilities

■ Contract liabilities

- Increase due to unshipped and uninstalled air conditioners, etc.

■ Interest-bearing debt

(Long-term borrowings)

- Increase due to financing for capital investment

(million yen, %)	As of Aug 31, 2025	As of Feb 28, 2026	As of Aug 31, 2026
Interest-bearing debt	9,501	8,004	10,317
D/E ratio	0.14	0.11	0.14

Net assets

■ Retained earnings

• Payment of dividends	(1,700)
• Profit income	+5,529
Total	+3,828

Development of Stores and Corporate Customer Business Offices

● Stores

Number of stores	FY2025 Aug. 31	FY2026				
		1Q	2Q	3Q	4Q	FY2026 Aug. 31
All stores	139	139	139	139	138	138
New Open	–	+1		+1		+2
Closed	–	(1)		(1)	(1)	(3)

New Open

- On October 8, 2025 Kojima & BicCamera Aeon Mall Sendai Kamisugi Store (Sendai City, Miyagi)
- On May 29, 2026 Kojima & BicCamera COTOE Hashimoto Store (Sagamihara City, Kanagawa)

Closed

- On November 9, 2025 Kojima & BicCamera Narumi Store (Nagoya City, Aichi)
- On May 10, 2026 Kojima & BicCamera Hashimoto Store (Sagamihara City, Kanagawa)
- On June 7, 2026 Kojima & BicCamera Aeon Mall Sakai Teppochō (Sakai City, Osaka)

Number of stores, %		Full year	Composition ratio
All stores		138	–
Store format	Stand-alone stores	79	57.3
	Supermarket complex	14	10.1
	Shopping mall	35	25.4
	Other complex stores	10	7.2

Number of stores, %		Full year	Composition ratio
All stores		138	–
Region	Hokkaido/Tohoku	19	13.8
	North Kanto *Includes 1 outlet store	15	10.9
	South Kanto (Tokyo, etc.) *Includes 31 stores in Tokyo	69	50.0
	Chubu	14	10.1
	Kinki/Chugoku	12	8.7
	Kyushu/Okinawa	9	6.5

● Corporate Customer Business Offices

Number of offices	As of Aug 31, 2024	As of Aug 31, 2025	As of Aug 31, 2026
Number of corporate customer business offices	10	14	17
Opening	+1	+4	+3

Opening of corporate customer business offices

- On November 4, 2025 Kobe corporate customer business office (Kobe City, Hyogo)
- On May 25, 2026 Himeji corporate customer business office (Himeji City, Hyogo)
- On July 16, 2026 Mito corporate customer business office (Mito City, Ibaraki)

Stand-alone stores



Supermarket complex



Shopping mall



Other complex stores



Nationwide

138 stores
(17 corporate customer business offices)
As of Aug 31, 2026

Hokkaido/Tohoku

19 stores
(3 corporate customer business offices)

Chubu

14 stores
(2 corporate customer business offices)

Kinki/Chugoku

12 stores
(4 corporate customer business offices)

Kyushu/Okinawa

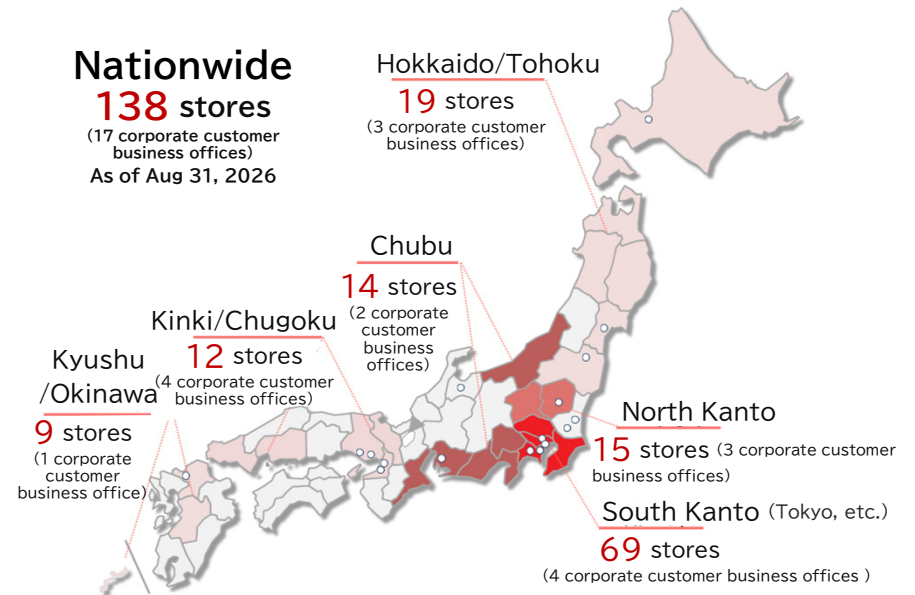
9 stores
(1 corporate customer business office)

North Kanto

15 stores (3 corporate customer business offices)

South Kanto (Tokyo, etc.)

69 stores
(4 corporate customer business offices)



*○ indicates a corporate customer business office.

1. Summary of the Financial Results for the Fiscal Year Ended August 2026
2. Earnings Forecast for the Fiscal Year Ending August 2027

Earnings Forecast (FY2027/8)

(million yen, %)		1H			2H			Full year		
		FY2026/8	FY2027/8		FY2026/8	FY2027/8		FY2026/8	FY2027/8	
		Results	Forecast	YoY	Results	Forecast	YoY	Results	Forecast	YoY
Net sales		143,937	148,000	102.8	153,694	152,000	98.9	297,632	300,000	100.8
Operating profit		4,074	4,100	100.6	4,548	4,900	107.7	8,622	9,000	104.4
Ordinary profit		4,218	4,300	101.9	4,693	4,800	102.3	8,911	9,100	102.1
Profit income		2,819	2,900	102.8	2,709	2,900	107.0	5,529	5,800	104.9
% to sales	Gross profit	27.1	27.4	+0.3	27.7	28.0	+0.3	27.4	27.7	+0.3
	SG&A expenses	24.2	24.6	+0.4	24.8	24.8	+0.0	24.5	24.7	+0.2
	Operating profit	2.8	2.8	(0.1)	3.0	3.2	+0.3	2.9	3.0	+0.1
	Ordinary profit	2.9	2.9	(0.0)	3.1	3.2	+0.1	3.0	3.0	+0.0
	Profit income	2.0	2.0	+0.0	1.8	1.9	+0.1	1.9	1.9	+0.1

Dividends and Purchase of Treasury Shares

		FY2019/8	FY2020/8	FY2021/8	FY2022/8	FY2023/8	FY2024/8	FY2025/8	FY2026/8 (Scheduled)	FY2027/8 (Forecast)
Dividends per share (yen)	Total	10	12	14	14	14	16	22	29	30
	1H	0	0	0	0	0	0	0	0	0
	Commemorative	0	0	0	0	0	0	2	0	0
	2H	10	12	14	14	14	16	20	29	30
Total cash dividends (million yen)		776	931	1,079	1,079	1,080	1,231	1,700	2,233	2,310
Dividend payout ratio (%)		11.7	15.4	17.1	18.7	37.7	30.8	36.0	40.6	39.8
Purchase of treasury shares	Number of shares (in thousands)	300	—	500	—	—	300	—	500	—
	Total acquisition (million yen)	154	—	419	—	—	279	—	688	—

Distribution of Dividends from Surplus (Dividend Increase)

Notice Concerning Distribution of Dividends from Surplus (Dividend Increase) (Released on October 8, 2026)

The Company considers returning profits to shareholders to be one of its most important management priorities. Its basic policy is to pay appropriate dividends in line with business performance, targeting a dividend payout ratio of 40%. Regarding the year-end dividend, the Company has decided to increase its ordinary dividend by 1 yen per share from the forecast announced on July 13, 2026, to 29 yen per share.

*Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

October 8, 2026

For information please

Company name: Kojima Co., Ltd.
Representative: Representative Director and President
Registered Office: Chiyoda-ku, Chiyoda, Tokyo 100-0001, Japan
Stock Exchange: Tokyo Stock Exchange, Prime Market (Listed)
Representative Director: Representative Director and President
General Manager of Corporate Planning Division
TEL: 03-6553-0011

Notice Concerning Distribution of Dividends from Surplus (Dividend Increase)

Kojima Co., Ltd. (the "Company") hereby announces that, at the 13th Board of Directors meeting, the Company has resolved to pay a dividend of yen per share with an annual date of August 11, 2026, as outlined below. This matter will be finally determined and implemented upon the resolution of the Board of Directors' meeting of shareholders, which is scheduled for November 18, 2026.

1. Dividend of yen per share	Assessment date	Most recent dividend (assessed on Aug. 11, 2026)	Actual results for the previous fiscal year ended August 31, 2025
Dividend date	August 11, 2026	August 11, 2026	August 11, 2025
Dividend per share	29.00 yen	29.00 yen	29.00 yen
Total amount of dividend	2,233 million yen	—	1,700 million yen
Effective date	November 19, 2026	—	November 20, 2025
Source of dividend	Retained earnings	—	Retained earnings

2. Remarks
The Company considers returning profits to shareholders to be one of its most important management priorities. Its basic policy is to pay appropriate dividends in line with business performance, targeting a dividend payout ratio of 40%. Regarding the year-end dividend, the Company has decided to increase its ordinary dividend by 1 yen per share from the forecast announced on July 13, 2026, to 29 yen per share.

