Supplementary Material on the Financial Results for the Third Quarter of the Fiscal Year Ending August 2026

KOJIMA

(Tokyo Stock Exchange, Prime Market: 7513)

[Important Notes Regarding This Document]
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Summary of Third Quarter (Cumulative) Financial Results (Sep-May)

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■ As in 1H, we achieved higher net sales and profits at all levels versus both the previous year and the forecast.

(million yen, %)	FY2025/8 3Q (cumulative)		FY2026/8 3Q (cumulative)					
	Results	% to sales	Forecast	% to sales	Results	% to sales	YoY	vs. Forecast
Net sales	210,123	100.0	219,372	100.0	222,824	100.0	106.0	101.6
Gross profit	57,044	27.15	59,603	27.17	60,796	27.28	106.6	102.0
SG&A expenses	51,527	24.5	53,441	24.4	53,394	24.0	103.6	99.9
Personnel expenses	19,137	9.1	19,544	8.9	19,486	8.7	101.8	99.7
Advertising expenses	1,119	0.5	1,334	0.6	1,300	0.6	116.3	97.5
Promotion expenses	1,854	0.9	2,369	1.1	2,424	1.1	130.8	102.3
Logistics expenses (Shipping)	8,225	3.9	8,474	3.9	8,481	3.8	103.1	100.1
Rent expenses	6,758	3.2	6,853	3.1	6,865	3.1	101.6	100.2
Utilities	1,449	0.7	1,360	0.6	1,342	0.6	92.7	98.7
Depreciation	1,061	0.5	1,153	0.5	1,150	0.5	108.4	99.7
Others	11,921	5.7	12,351	5.6	12,342	5.5	103.5	99.9
Operating profit	5,517	2.6	6,161	2.8	7,402	3.3	134.1	120.1
Non-operating income	381	0.2	290	0.1	302	0.1	79.2	104.1
Non-operating expenses	83	0.0	110	0.1	102	0.0	122.4	92.9
Ordinary profit	5,816	2.8	6,341	2.9	7,602	3.4	130.7	119.9
Extraordinary income	—	—	25	0.0	71	0.0	—	285.1
Extraordinary losses	40	0.0	37	0.0	75	0.0	186.9	201.6
Profit before income taxes	5,775	2.7	6,329	2.9	7,598	3.4	131.6	120.1
Corporate, inhabitant and business tax	1,270	0.6	1,477	0.7	2,100	0.9	165.3	142.1
Income taxes – deferred	530	0.3	595	0.3	310	0.1	58.5	52.1
Profit income	3,974	1.9	4,256	1.9	5,188	2.3	130.5	121.9

Financial Results Highlights (FY2026 1H, 3Q, cumulative)

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■ In 3Q, growth in net sales and an increase in gross profit margin led to a significant increase in profits at all levels.

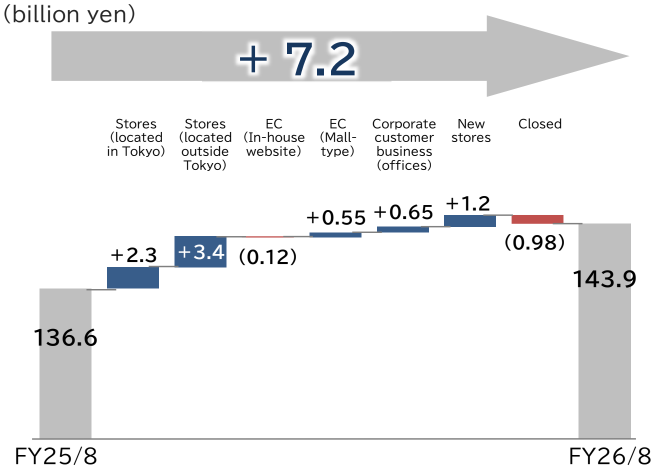
(million yen, %)		1H Results	1H YoY	1H vs. Forecast	3Q Results	3Q YoY	3Q vs. Forecast	3Q (cumulative) Results	3Q (cumulative) YoY	3Q (cumulative) vs. Forecast
Net sales		143,937	105.3	100.7	78,886	107.4	104.6	222,824	106.0	101.6
Gross profit		38,978	104.9	100.2	21,818	109.7	105.8	60,796	106.6	102.0
Operating profit		4,074	+633	+574	3,327	+1,250	+1,240	7,402	+1,884	+1,240
Ordinary profit		4,218	+529	+518	3,383	+1,256	+1,260	7,602	+1,786	+1,260
Profit income		2,819	+328	+319	2,368	+884	+931	5,188	+1,213	+931
% to sales	Gross profit	27.1	(0.1)	(0.1)	27.7	+0.6	+0.3	27.3	+0.1	+0.1
	SG&A expenses	24.2	(0.4)	(0.5)	23.4	(0.8)	(1.1)	24.0	(0.6)	(0.4)
	Operating profit	2.8	+0.3	+0.4	4.2	+1.4	+1.5	3.3	+0.7	+0.5
	Ordinary profit	2.9	+0.2	+0.3	4.3	+1.4	+1.5	3.4	+0.6	+0.5
	Profit income	2.0	+0.1	+0.2	3.0	+1.0	+1.1	2.3	+0.4	+0.4

Net Sales (By Sales Channel)

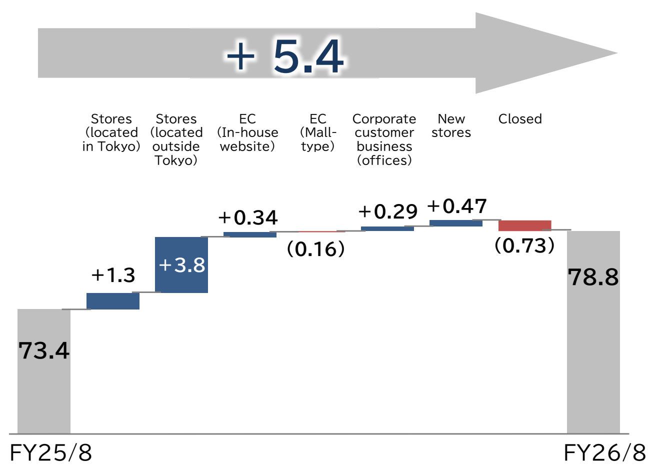
■ Sales exceeded across all channels. (Store sales grew both in Tokyo and outside Tokyo.)

(million yen, %)	1H				3Q				3Q (cumulative)			
	FY2025/8	FY2026/8			FY2025/8	FY2026/8			FY2025/8	FY2026/8		
	Results	Results	Difference	YoY	Results	Results	Difference	YoY	Results	Results	Difference	YoY
Total	136,667	**143,937**	**+7,270**	**105.3**	73,455	**78,886**	**+5,430**	**107.4**	210,123	**222,824**	**+12,700**	**106.0**
Existing stores	134,109	141,067	+6,957	105.2	71,802	77,495	+5,692	107.9	205,911	218,562	+12,650	106.1
Stores	109,524	115,393	+5,869	105.4	58,285	63,516	+5,230	109.0	167,810	178,910	+11,100	106.6
30 stores located in Tokyo	29,355	31,743	+2,388	108.1	15,407	16,790	+1,383	109.0	44,762	48,534	+3,771	108.4
105 stores located outside Tokyo	80,168	83,650	+3,481	104.3	42,878	46,725	+3,846	109.0	123,047	130,375	+7,328	106.0
EC	18,527	18,957	+430	102.3	9,828	10,001	+172	101.8	28,356	28,959	+603	102.1
In-house website	5,088	4,960	(128)	97.5	2,508	2,851	+342	113.6	7,597	7,811	+214	102.8
Mall-type EC site	13,439	13,997	+558	104.2	7,319	7,149	(169)	97.7	20,758	21,147	+388	101.9
Corporate customer business (offices)	6,057	6,715	+657	110.9	3,688	3,978	+290	107.9	9,745	10,693	+947	109.7
New stores, Closed	2,558	2,870	+312	112.2	1,653	1,391	(262)	84.1	4,211	4,261	+50	101.2

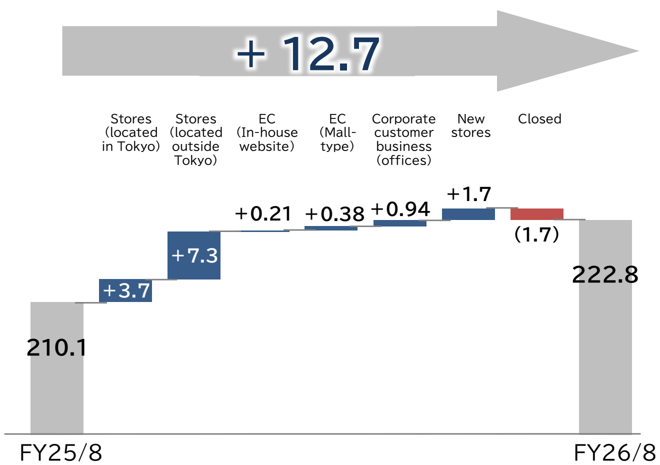
1H



3Q



3Q (cumulative)



Net Sales (By Product)

■ Sales increased compared to the same period of the previous fiscal year as air conditioners, cellular phones, and video games remained strong.

(million yen, %)	1H					3Q					3Q (cumulative)				
	FY2025/8		FY2026/8			FY2025/8		FY2026/8			FY2025/8		FY2026/8		
	Amount	Composition ratio	Amount	Composition ratio	YoY	Amount	Composition ratio	Amount	Composition ratio	YoY	Amount	Composition ratio	Amount	Composition ratio	YoY
Audio visual products	20,106	14.7	**19,400**	**13.5**	**96.5**	9,683	13.2	**9,999**	**12.7**	**103.3**	29,789	14.2	**29,399**	**13.2**	**98.7**
Cameras	3,329	2.4	4,139	2.9	124.3	1,867	2.5	2,361	3.0	126.4	5,197	2.5	6,500	2.9	125.1
TVs ④	9,472	6.9	8,553	5.9	90.3	4,316	5.9	4,388	5.6	101.7	13,788	6.6	12,942	5.8	93.9
Recorders and video cameras	1,729	1.3	1,494	1.1	86.4	790	1.1	686	0.9	86.9	2,520	1.2	2,181	1.0	86.5
Audios	1,726	1.3	1,604	1.1	92.9	885	1.2	806	1.0	91.0	2,612	1.2	2,410	1.1	92.3
Home appliances	56,826	41.6	**57,662**	**40.1**	**101.5**	29,864	40.6	**31,912**	**40.5**	**106.9**	86,691	41.3	**89,575**	**40.2**	**103.3**
Refrigerators	9,372	6.9	8,670	6.0	92.5	5,032	6.8	4,949	6.3	98.3	14,405	6.9	13,620	6.1	94.6
Washing machines	9,933	7.3	9,899	6.9	99.7	5,499	7.5	5,531	7.0	100.6	15,432	7.3	15,430	6.9	100.0
Kitchen appliances	8,135	6.0	8,431	5.9	103.6	4,183	5.7	4,097	5.2	97.9	12,318	5.9	12,528	5.6	101.7
Seasonal home electronics	12,503	9.1	14,118	9.8	112.9	7,067	9.6	9,168	11.6	129.7	19,571	9.3	23,286	10.5	119.0
(Air conditioners) ③	7,292	5.3	9,200	6.4	126.2	5,837	7.9	7,912	10.0	135.5	13,129	6.2	17,112	7.7	130.3
Personal care electronics	6,432	4.7	6,323	4.4	98.3	3,050	4.2	3,131	4.0	102.6	9,483	4.5	9,454	4.2	99.7
Information communications equipment products	43,222	31.6	**46,638**	**32.4**	**107.9**	25,322	34.5	**25,808**	**32.7**	**101.9**	68,545	32.6	**72,447**	**32.5**	**105.7**
PCs	7,411	5.4	9,058	6.3	122.2	5,667	7.7	5,657	7.2	99.8	13,079	6.2	14,716	6.6	112.5
PC peripherals	5,334	3.9	5,148	3.6	96.5	2,993	4.1	2,747	3.5	91.8	8,327	4.0	7,896	3.5	94.8
Cellular phones ①	22,190	16.2	24,506	17.0	110.4	12,325	16.8	13,292	16.8	107.8	34,515	16.4	37,799	17.0	109.5
Other products	15,799	11.6	**19,589**	**13.6**	**124.0**	8,233	11.2	**10,856**	**13.7**	**131.8**	24,033	11.4	**30,445**	**13.7**	**126.7**
Video games ②	5,068	3.7	6,284	4.4	124.0	1,455	2.0	3,317	4.2	227.9	6,523	3.1	9,601	4.3	147.2
Sporting goods	1,115	0.8	1,109	0.8	99.5	669	0.9	689	0.9	103.0	1,785	0.8	1,799	0.8	100.8
Toys	2,315	1.7	2,445	1.7	105.6	915	1.2	1,042	1.3	113.9	3,230	1.5	3,488	1.6	108.0
Medicine and daily goods	755	0.6	906	0.6	119.9	410	0.6	474	0.6	115.4	1,166	0.6	1,380	0.6	118.3
Retail goods sales	135,955	99.5	143,291	99.6	105.4	73,104	99.5	78,575	99.6	107.5	209,059	99.5	221,867	99.6	106.1
Other business	712	0.5	645	0.4	90.7	351	0.5	310	0.4	88.3	1,064	0.5	956	0.4	89.9
Total	136,667	100.0	**143,937**	**100.0**	**105.3**	73,455	100.0	**78,886**	**100.0**	**107.4**	210,123	100.0	**222,824**	**100.0**	**106.0**
(Housing equipment)*	4,670	3.4	6,006	4.2	128.6	2,798	3.8	2,746	3.5	98.2	7,468	3.6	8,753	3.9	117.2

*The figures included in each product category are separately aggregated.

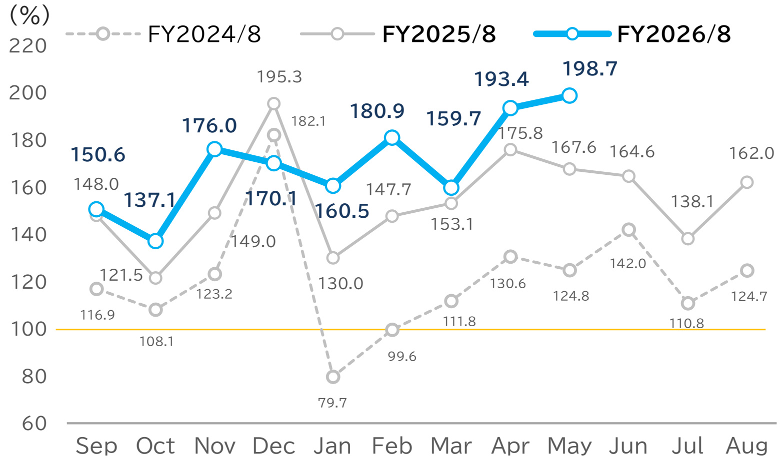
Note 1) The details for each product category are excerpts.

Note2) The breakdown of 'Other Businesses' includes income from real estate rentals and related items.

Net Sales (By Product) * Including YoY Comparison of Orders Received (POS basis)

■ Air conditioner sales also grew at stores outside Tokyo due to the “2027 problem.”

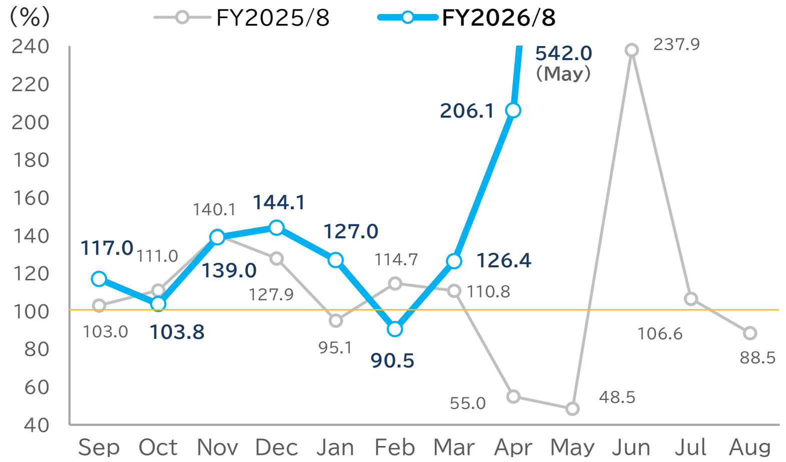
① Cellular phones (vs. FY2023/8: Prior to the revision of the Telecommunications Business Act)



■FY2024 FY2025 Sales declined in January following a demand surge in FY2024/8 and FY2025/8 (December) associated with the revision of the Telecommunications Business Act.

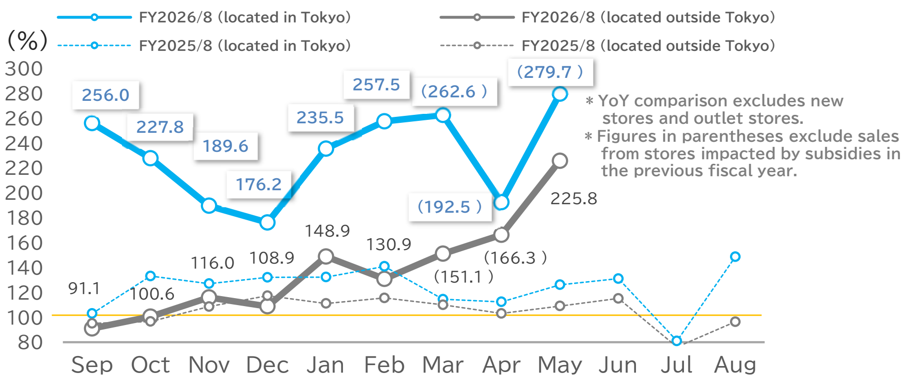
■FY2026 Sales remained strong as residual value contracts increased and replacement cycles shortened.

② Video game consoles



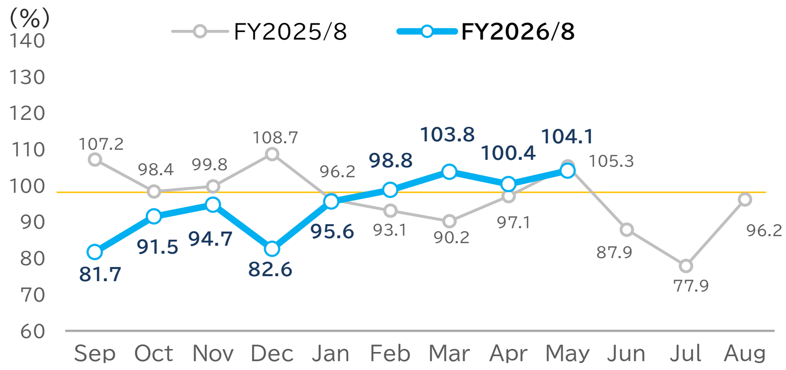
■FY2026 Sales remained strong due to a recovery in Nintendo Switch 2 inventory and the release of popular games. Sales grew, particularly in May, due to rush demand ahead of the Nintendo Switch 2 price increase.

③ Air conditioners (vs. FY2024/8: Prior to the change in the Zero Emission Tokyo Strategy)



■FY2026 Sales remained strong, particularly at stores in Tokyo, due to the expansion of the Zero Emission Tokyo Strategy. Sales have been strong also at stores outside Tokyo since February due to the “2027 air conditioner problem.”

④ TVs



■FY2026 Sales had been sluggish due to declining demand caused by a decrease in TV viewing, but they gradually recovered in February and thereafter thanks to replacement demand linked to the Olympics and the World Baseball Classic, as well as strong sales of Mini LED TVs.

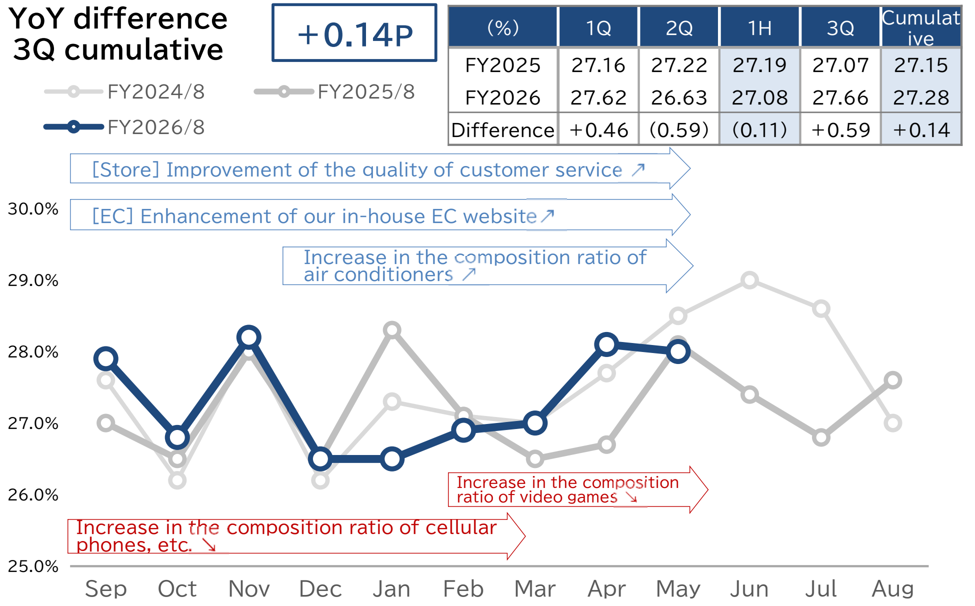
Gross Profit Margin

■ Gross profit margins for major product categories, which declined in 2Q, improved in 3Q.

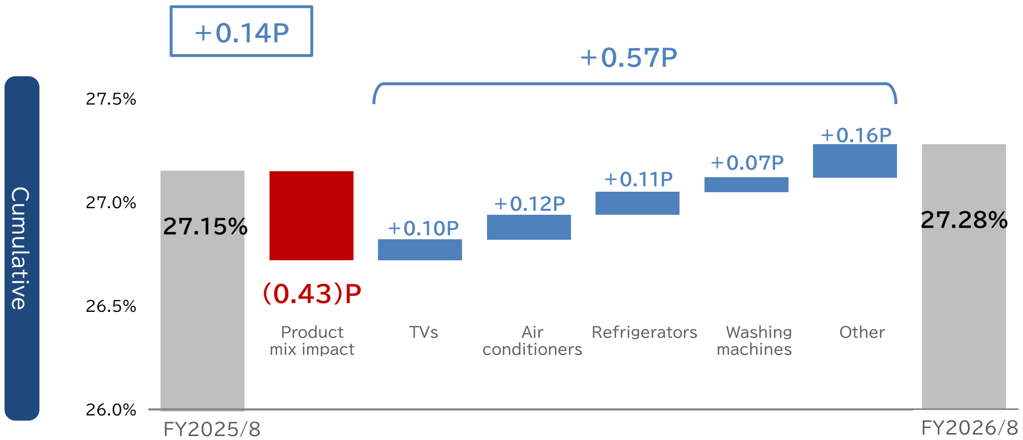
Gross profit margin trends

YoY difference 3Q cumulative **+0.14P**

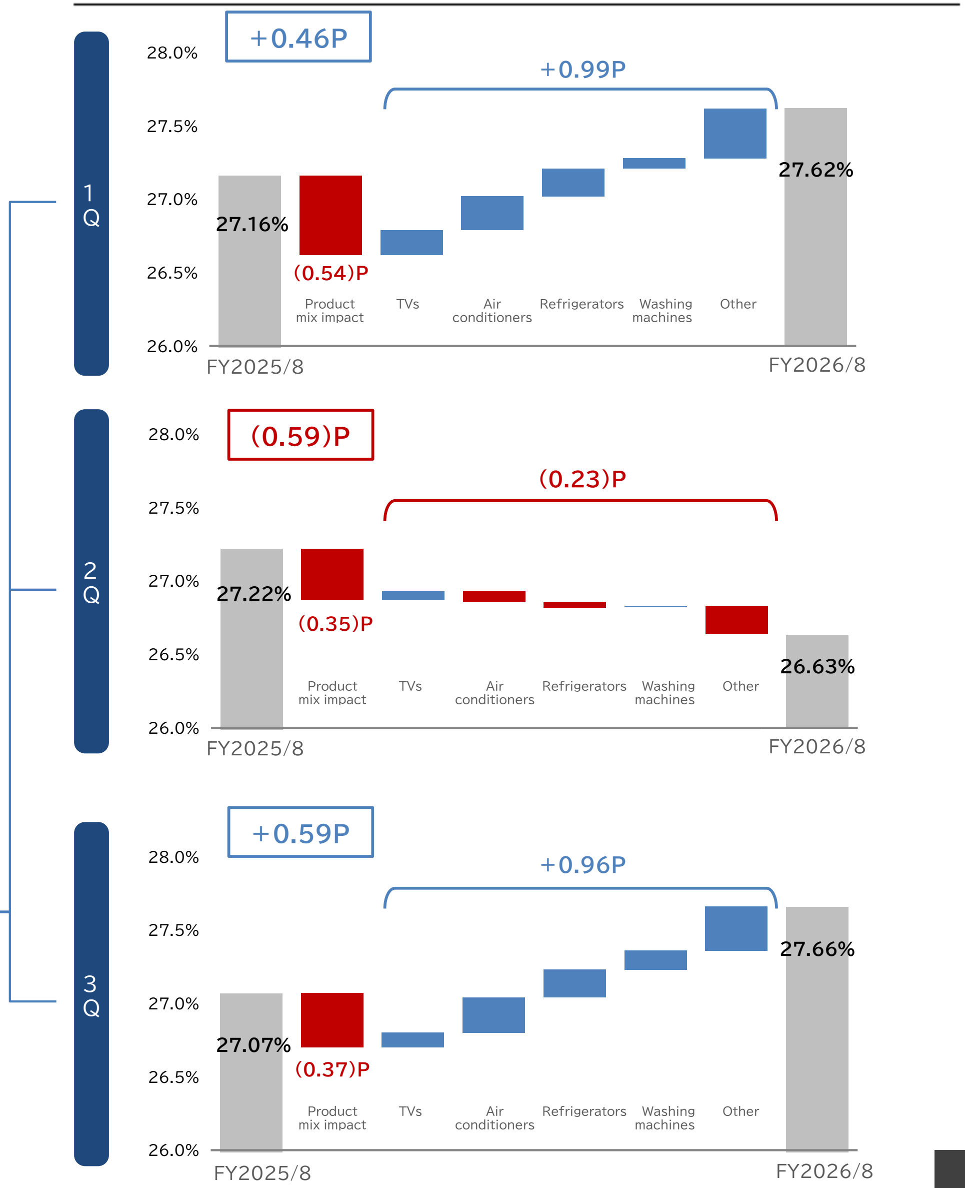
(%)	1Q	2Q	1H	3Q	Cumulative
FY2025	27.16	27.22	27.19	27.07	27.15
FY2026	27.62	26.63	27.08	27.66	27.28
Difference	+0.46	(0.59)	(0.11)	+0.59	+0.14



Factors behind the change in gross profit margin (YoY difference)



Factors behind the change in gross profit margin (YoY difference) *By quarter



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SG&A Expenses

■ In addition to human capital investment, we recorded expenses associated with rebranding initiatives.

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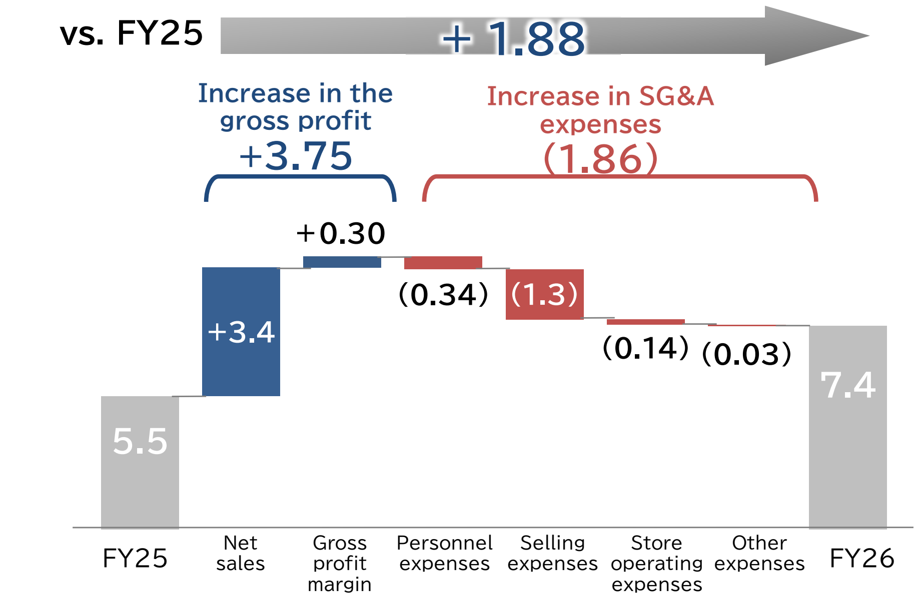
Utilities	1,449	0.7	1,360	0.6	1,342	0.6	92.7	98.7
Depreciation	1,061	0.5	1,153	0.5	1,150	0.5	108.4	99.7
Others	11,921	5.7	12,351	5.6	12,342	5.5	103.5	99.9
(System maintenance expenses)	1,555	0.7	1,585	0.7	1,588	0.7	102.2	100.2

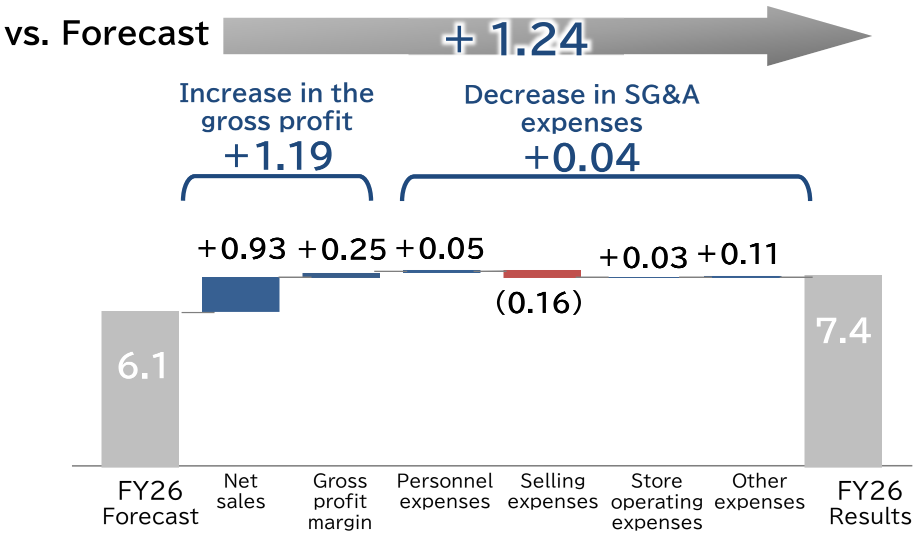
(million yen)	YoY difference	vs. Forecast	YoY difference factors
■Personnel expenses	+349	(58)	Personnel expenses increased due to the introduction of the "PA rank" (part-time staff) evaluation system, investment in an employee-friendly work environment, and other factors.
■Advertising expenses	+181	(34)	Rebranding costs increased (Black Friday, TV commercials, etc.).
■Promotion expenses (Including the expenses for exhibited products)	+570	+55	EC coupon expenses increased due to intensifying competition on shopping mall sites.
■Logistics expenses (Shipping)	+256	+7	Inventory receipts and shipment volumes of air conditioners increased due to strong sales driven by the Zero Emission Tokyo Strategy and the 2027 problem.
■Utilities	(107)	(18)	Utilities expenses decreased due to lower electricity consumption and a switch to a plan linked to market prices.
Total	**+1,867**	**(47)**	SG&A expenses to sales ratio was 24.0%, an improvement of 0.5 points compared to the same period last year.
(% to sales)	(0.5)P	(0.4)P	

Operating Profit

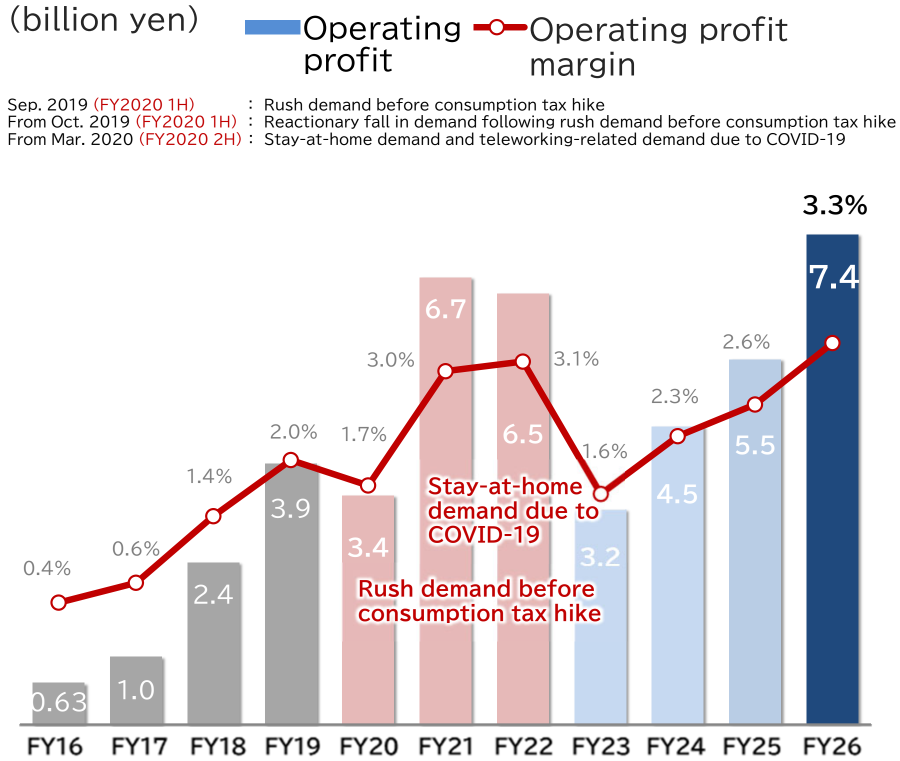
Factors for increase/decrease 3Q (cumulative)

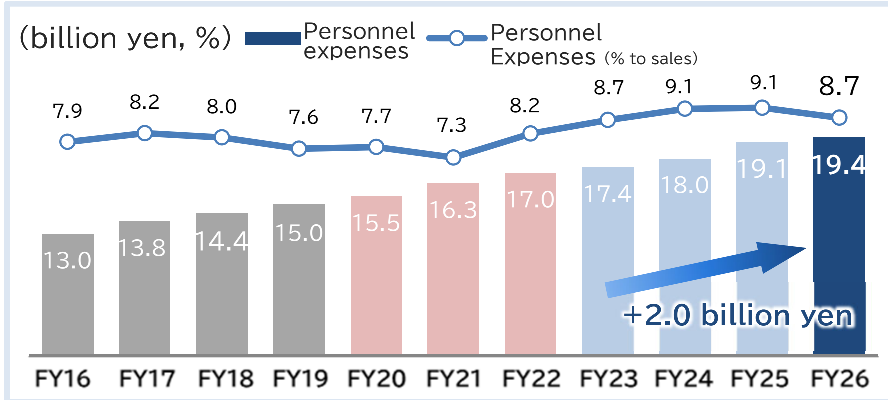
(billion yen)





Changes in operating profit 3Q (cumulative)





Balance Sheet

(million yen)	As of Aug 31, 2025	As of May 31, 2026	Increase / Decrease
Total current assets	84,024	96,330	+12,305
Cash and deposits	26,854	30,247	+3,393
Accounts receivable – trade	11,780	16,777	+4,996
Merchandise	37,083	40,710	+3,627
Total non-current assets	36,761	36,506	(254)
Total property, plant and equipment	16,847	17,231	+384
Total intangible assets	814	749	(65)
Total investments and other assets	19,099	18,526	(573)
Total assets	120,786	132,837	+12,051
Total current liabilities	35,829	45,324	+9,494
Accounts payable – trade	12,810	15,587	+2,777
Current portion of long-term borrowings	2,609	2,409	(200)
Accounts payable – other	8,150	8,343	+192
Total non-current liabilities	14,708	13,588	(1,120)
Long-term borrowings	6,892	6,046	(845)
Total liabilities	50,538	58,912	+8,374
Total retained earnings	28,703	32,191	+3,487
Total net assets	70,247	73,924	+3,676
Total liabilities and net assets	120,786	132,837	+12,051

Assets

■Cash and deposits
- ・Increase due to strong sales of air conditioners and other products

■Accounts receivable – trade
- ・Increase in cashless payments (credit cards and IC cards)

■Merchandise
- ・Cellular phones: Increase due to strong sales
- ・Personal computers: Increase due to the impact of demand brought forward and higher unit prices resulting from soaring semiconductor prices
- ・Air conditioners: Increase in preparation for rising demand associated with the 2027 problem and the expansion of the Zero Emission Tokyo Strategy

Liabilities

■Interest-bearing debt (Long-term borrowings)
- ・Decrease due to repayment of borrowings

(million yen, %)	As of May 31, 2025	As of Aug 31, 2025	As of May 31, 2026
Interest-bearing debt	9,199	9,501	8,455
D/E ratio	0.13	0.14	0.11

Net assets

■Retained earnings

・Payment of dividends	(1,700)
・Profit income	+5,188
Total	+3,487

Development of Stores and Corporate Customer Business Offices

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● Stores

Number of stores	FY2025 Aug. 31	FY2026 Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	End of 3Q
All stores	139	139	140	139	139	139	139	139	139	139	139
New Open	–		+1							+1	+2
Closed	–			(1)						(1)	(2)

New Open

- On October 8, 2025 Kojima & BicCamera Aeon Mall Sendai Kamisugi Store (Sendai City, Miyagi)
- On May 29, 2026 Kojima & BicCamera COTOE Hashimoto Store (Sagamihara City, Kanagawa)

Closed

- On November 9, 2025 Kojima & BicCamera Narumi Store (Nagoya City, Aichi)
- On May 10, 2026 Kojima & BicCamera Hashimoto Store (Sagamihara City, Kanagawa)

Stand-alone stores

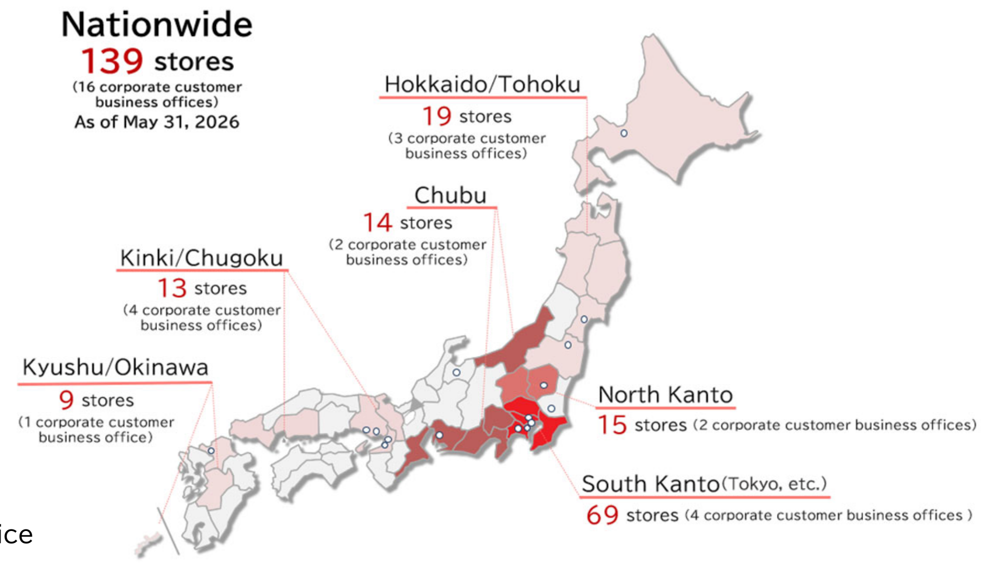
Supermarket complex

Shopping mall

Other complex stores

	Number of stores, %	As of May 31, 2026	Composition ratio
	All stores	139	–
Store format	Stand-alone stores	79	56.8
	Supermarket complex	14	10.1
	Shopping mall	36	25.9
	Other complex stores	10	7.2

	Number of stores, %	As of May 31, 2026	Composition ratio
	All stores	139	–
Region	Hokkaido/Tohoku	19	13.7
	North Kanto *Includes 1 outlet store	15	10.8
	South Kanto (Tokyo, etc.) *Includes 31 stores in Tokyo	69	49.5
	Chubu	14	10.1
	Kinki/Chugoku	13	9.4
	Kyushu/Okinawa	9	6.5



*○ indicates a corporate customer business office.

● Corporate Customer Business Offices

Number of offices	As of Aug 31, 2024	As of Aug 31, 2025	As of May 31, 2026
Number of corporate customer business offices	10	14	16
Opening	+1	+4	+2

Opening of corporate customer business offices

- On November 4, 2025 Kobe corporate customer business office (Kobe City, Hyogo)
- On May 25, 2026 Himeji corporate customer business office (Himeji City, Hyogo)

1. Summary of the Financial Results for the Third Quarter of the Fiscal Year Ending August 2026

2. Earnings Forecast for the Fiscal Year Ending August 2026

3. Topics

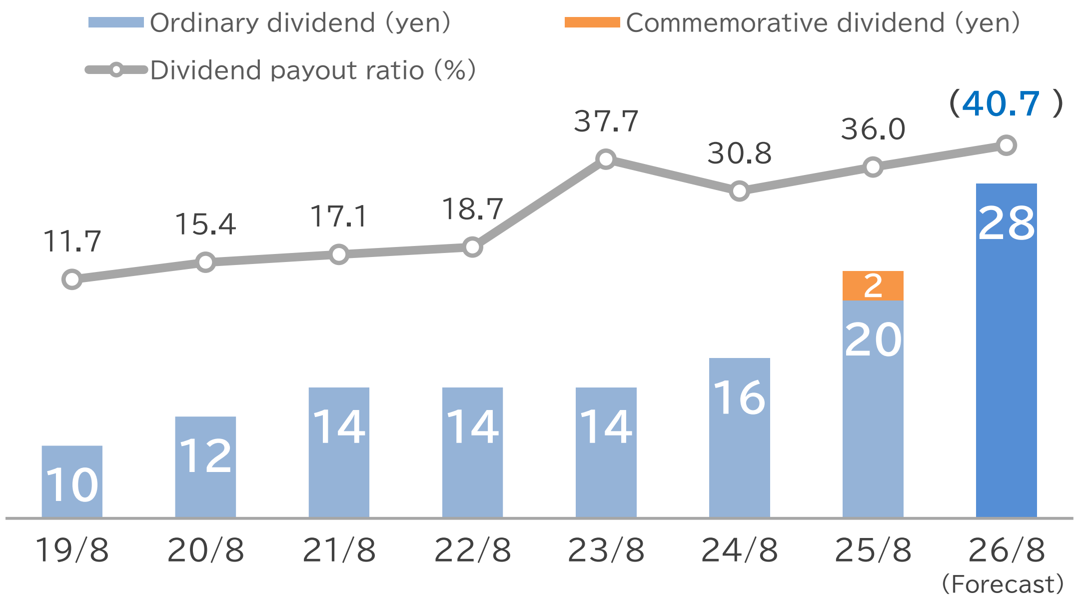
Earnings Forecast (FY2026/8)

■ No changes from the previous forecast, which was revised upward in April 2026

(million yen, %)		2H					Full year				
		FY2025/8	FY2026/8				FY2025/8	FY2026/8			
		Results	Previous forecast	Revised forecast	YoY	vs. Previous forecast	Results	Previous forecast	Revised forecast	YoY	vs. Previous forecast
Net sales		146,122	151,000	150,062	102.7	99.4	282,790	294,000	**294,000**	104.0	100.0
Operating profit		3,884	4,100	4,125	106.2	100.6	7,325	7,600	**8,200**	111.9	107.9
Ordinary profit		4,043	4,200	4,281	105.9	101.9	7,732	7,900	**8,500**	109.9	107.6
Profit income		2,217	2,400	2,480	111.8	103.3	4,709	4,900	**5,300**	112.5	108.2
% to sales	Gross profit	27.1	27.2	27.6	+0.5	+0.5	27.2	27.2	27.4	+0.2	+0.2
	SG&A expenses	24.5	24.5	24.8	+0.3	+0.3	24.6	24.6	24.5	(0.1)	(0.1)
	Operating profit	2.7	2.7	2.7	+0.1	+0.0	2.6	2.6	2.8	+0.2	+0.2
	Ordinary profit	2.8	2.8	2.9	+0.1	+0.1	2.7	2.7	2.9	+0.2	+0.2
	Profit income	1.5	1.6	1.7	+0.1	+0.1	1.7	1.7	1.8	+0.1	+0.1

Dividends and Purchase of Treasury Shares

		FY2019/8	FY2020/8	FY2021/8	FY2022/8	FY2023/8	FY2024/8	FY2025/8	FY2026/8 (Forecast)
Dividends per share (yen)	Total	10	12	14	14	14	16	22	28
	1H	0	0	0	0	0	0	0	0
	Commemorative	0	0	0	0	0	0	2	0
	2H	10	12	14	14	14	16	20	28
Total cash dividends (million yen)		776	931	1,079	1,079	1,080	1,231	1,700	2,156
Dividend payout ratio (%)		11.7	15.4	17.1	18.7	37.7	30.8	36.0	(40.7)
Purchase of treasury shares	Number of shares (in thousands)	300	–	500	–	–	300	–	(500)
	Total acquisition (million yen)	154	–	419	–	–	279	–	(900)



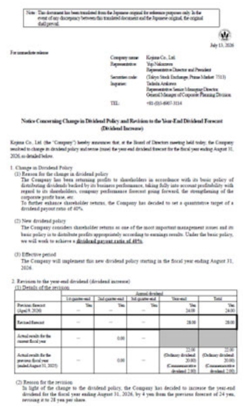
Dividend Forecast Revision

Notice Concerning Change in Dividend Policy and Revision to the Year-End Dividend Forecast (Dividend Increase) (Released on July 13, 2026)

The Company has basic policy of distributing dividends backed by its business performance, taking fully into account profitability with regard to its shareholders, company performance forecast going forward, the strengthening of the corporate profit base, etc.

To further enhance shareholder returns, the Company has decided to set a quantitative target of a dividend payout ratio of 40%.

In light of the change to the dividend policy, the Company has decided to increase the year-end dividend for the fiscal year ending August 31, 2026, by 4 yen from the previous forecast of 24 yen, revising it to 28 yen per share.



1. Summary of the Financial Results for the Third Quarter of the Fiscal Year Ending August 2026
2. Earnings Forecast for the Fiscal Year Ending August 2026
3. Topics

Topics

Rebranding

IP collaboration

Collaboration with the popular TV anime *BLUE LOCK*

→ **Seeking to attract a wide range of customers**

Part 1 (May 23–July 3, 2026)

Part 2 (July 4–August 16, 2026)

Human capital management

Redesigned recruitment site

Revamping the layout to make it easier for applicants to envision their future careers in accordance with their values and aspirations

→ **Strengthening efforts to secure employees who will serve as the foundation for future growth**

URL for Kojima's new graduate recruitment site
https://www.kojima.net/recruit/

New store opening

Kojima & BicCamera minanoba Kawaguchi Store (tentative name)

Scheduled to open on September 17, 2026, in Kawaguchi City, Saitama

ESG evaluation

CDP2025 Supplier Engagement Assessment

Selected for the first time as a "Supplier Engagement Leader," receiving the highest evaluation (May 2026)

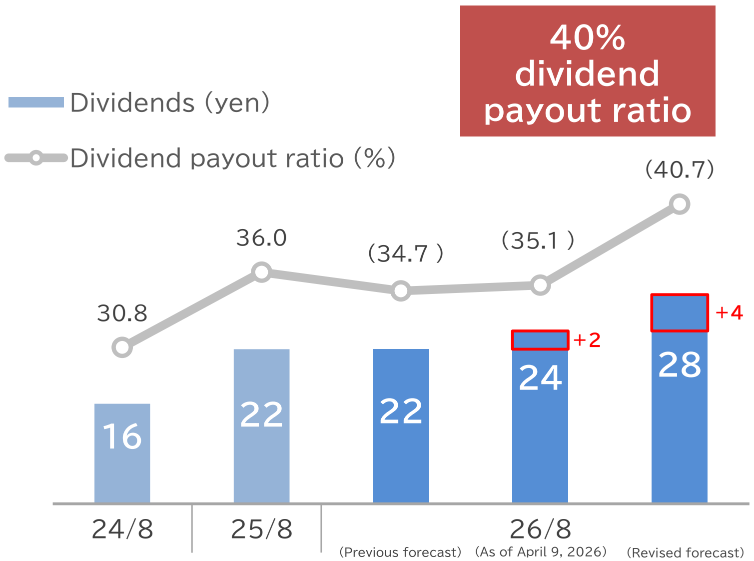
Supplier Engagement Leader
CDP
2025

Topics (Shareholder Returns) Released on July 13, 2026

Change in dividend policy

To further enhance shareholder returns, we aim for a **40% dividend payout ratio** as a quantitative target.

—Applied starting in FY2026/8—



Expansion of shareholder benefit system

Expansion of the shareholder benefit system based on the number of shares held with a record date of August 31

—Applied starting with the August 31, 2026 record date—

《Record date: August 31》

	Before change	After change
Shares held	Number of vouchers	Number of vouchers
100 or more	1,000-yen voucher x 1	1,000-yen voucher x 2
500 or more	1,000-yen voucher x 3	1,000-yen voucher x 4
1,000 or more	1,000-yen voucher x 5	1,000-yen voucher x 6
3,000 or more	1,000-yen voucher x 15	1,000-yen voucher x 16
5,000 or more	1,000-yen voucher x 20	1,000-yen voucher x 21

*In addition to the shareholder benefit system described above, we will issue shopping coupons to shareholders based on their holding period as part of our long-term shareholder benefit program.

Acquisition of treasury shares

We will **buy back shares** with the aim of enhancing shareholder returns, improving capital efficiency, and implementing flexible capital policies in response to changes in the business environment.

■Total number of shares to be acquired:	Maximum of 500,000 shares
■Total value of shares to be acquired:	Maximum of 900 million yen
■Acquisition period:	July 15, 2026 – September 30, 2026
■Acquisition method:	Market purchases on the Tokyo Stock Exchange