



## Monthly Sales Bulletin (FY2023/8)

【This Document figures are based on POS data (orders) and differ from actual financial results.】

### 1. Sales Bulletin (Year on Year)

	Sep'22	Oct'22	Nov'22	1Q	Dec'22	Jan'23	Feb'23	2Q	1H	Mar'23	Apr'23	May'23	3Q	Jun'23	Jul'23	Aug'23	4Q	2H	Total
Existing stores	106.4	98.2	97.3	100.5	98.2	93.4	90.4	94.2	97.0	86.4	90.4	90.6	89.1	89.2	97.6		93.7	90.9	94.3
All stores	108.6	98.2	97.7	101.3	99.3	94.6	91.6	95.5	98.1	87.8	90.9	89.6	89.3	89.3	98.4		94.1	91.2	94.9

### 2. Sales Bulletin of major products (Year on Year of all stores)

	Sep'22	Oct'22	Nov'22	1Q	Dec'22	Jan'23	Feb'23	2Q	1H	Mar'23	Apr'23	May'23	3Q	Jun'23	Jul'23	Aug'23	4Q	2H	Total
Televisions	88.4	82.5	90.1	87.0	82.0	75.4	74.7	77.7	81.9	82.1	80.8	78.8	80.7	86.0	87.6		86.9	83.1	82.4
Blu-ray Disk・DVD (Including recorder)	71.7	73.4	77.9	74.4	73.9	87.2	60.2	76.5	75.6	56.4	82.2	80.2	70.2	83.8	82.9		83.3	74.7	75.3
Air conditioners	120.4	103.8	96.4	106.5	109.3	89.8	87.6	95.3	100.5	84.9	75.9	90.3	84.4	※ 73.7	※ 120.2		※ 95.1	※ 89.7	※ 93.4
Personal computers	93.3	98.5	110.6	100.5	110.9	108.7	98.8	106.1	103.7	94.6	94.1	84.7	92.3	79.5	81.3		80.4	88.7	96.5
Mobile phones	115.8	115.6	114.1	115.2	110.3	112.4	107.1	110.1	112.5	89.7	102.0	102.0	95.5	100.9	108.1		104.8	98.4	106.1
Washing machines	109.0	101.7	93.0	101.0	97.7	95.1	93.0	95.3	97.8	94.2	101.5	99.3	97.8	103.0	104.0		103.5	100.0	98.8
Refrigerators	93.2	88.1	86.9	89.6	93.5	94.3	101.3	96.1	92.8	92.4	92.0	91.0	91.8	87.0	97.0		92.6	92.2	92.5

※ The method of calculating air-conditioner sales has been changed since June, and the year-on-year comparison of Air-conditioners since June has been recalculated to enable a comparable comparison with the previous year.

### 3. No. of stores and area of stores

	Sep'22	Oct'22	Nov'22	Dec'22	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	Aug'23	Total
Open	0	0	0	0	0	0	0	0	0	0	1		
Close	0	0	0	0	0	0	0	1	0	0	0		
Expansion	0	0	0	0	0	0	0	0	0	0	0		
No. of stores at month end	141	141	141	141	141	141	141	140	140	140	141		
Area of stores at month end (㎡)	408,621	408,621	408,621	408,621	408,621	408,621	408,621	406,583	406,583	406,583	408,844		