



Monthly Sales Bulletin (FY2023/8)

【This Document figures are based on POS data (orders) and differ from actual financial results.】

1. Sales Bulletin (Year on Year)

| | Sep'22 | Oct'22 | Nov'22 | 1Q | Dec'22 | Jan'23 | Feb'23 | 2Q | 1H | Mar'23 | Apr'23 | May'23 | 3Q | Jun'23 | Jul'23 | Aug'23 | 4Q | 2H | Total | |
|-----------------|--------|--------|--------|-------|--------|--------|--------|------|------|--------|--------|--------|------|--------|--------|--------|----|----|-------|------|
| Existing stores | 106.4 | 98.2 | 97.3 | 100.5 | 98.2 | 93.4 | 90.4 | 94.2 | 97.0 | 86.4 | 90.4 | 90.6 | 89.1 | | | | | | | 94.4 |
| All stores | 108.6 | 98.2 | 97.7 | 101.3 | 99.3 | 94.6 | 91.6 | 95.5 | 98.1 | 87.8 | 90.9 | 89.6 | 89.3 | | | | | | | 95.1 |

2. Sales Bulletin of major products (Year on Year of all stores)

| | Sep'22 | Oct'22 | Nov'22 | 1Q | Dec'22 | Jan'23 | Feb'23 | 2Q | 1H | Mar'23 | Apr'23 | May'23 | 3Q | Jun'23 | Jul'23 | Aug'23 | 4Q | 2H | Total | |
|--|--------|--------|--------|-------|--------|--------|--------|-------|-------|--------|--------|--------|------|--------|--------|--------|----|----|-------|-------|
| Televisions | 88.4 | 82.5 | 90.1 | 87.0 | 82.0 | 75.4 | 74.7 | 77.7 | 81.9 | 82.1 | 80.8 | 78.8 | 80.7 | | | | | | | 81.6 |
| Blu-ray Disk・DVD (Including recorder) | 71.7 | 73.4 | 77.9 | 74.4 | 73.9 | 87.2 | 60.2 | 76.5 | 75.6 | 56.4 | 82.2 | 80.2 | 70.2 | | | | | | | 74.2 |
| Air conditioners | 120.4 | 103.8 | 96.4 | 106.5 | 109.3 | 89.8 | 87.6 | 95.3 | 100.5 | 84.9 | 75.9 | 90.3 | 84.4 | | | | | | | 92.5 |
| Personal computers | 93.3 | 98.5 | 110.6 | 100.5 | 110.9 | 108.7 | 98.8 | 106.1 | 103.7 | 94.6 | 94.1 | 84.7 | 92.3 | | | | | | | 99.2 |
| Mobile phones | 115.8 | 115.6 | 114.1 | 115.2 | 110.3 | 112.4 | 107.1 | 110.1 | 112.5 | 89.7 | 102.0 | 102.0 | 95.5 | | | | | | | 106.3 |
| Washing machines | 109.0 | 101.7 | 93.0 | 101.0 | 97.7 | 95.1 | 93.0 | 95.3 | 97.8 | 94.2 | 101.5 | 99.3 | 97.8 | | | | | | | 97.8 |
| Refrigerators | 93.2 | 88.1 | 86.9 | 89.6 | 93.5 | 94.3 | 101.3 | 96.1 | 92.8 | 92.4 | 92.0 | 91.0 | 91.8 | | | | | | | 92.5 |

3. No. of stores and area of stores

| | Sep'22 | Oct'22 | Nov'22 | Dec'22 | Jan'23 | Feb'23 | Mar'23 | Apr'23 | May'23 | Jun'23 | Jul'23 | Aug'23 | Total |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|-------|
| Open | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Close | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | | | | |
| Expansion | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| No. of stores at month end | 141 | 141 | 141 | 141 | 141 | 141 | 141 | 140 | 140 | | | | |
| Area of stores at month end (㎡) | 408,621 | 408,621 | 408,621 | 408,621 | 408,621 | 408,621 | 408,621 | 406,583 | 406,583 | | | | |