



Monthly Sales Bulletin (FY2022/8)

【This Document figures are based on POS data (orders) and differ from actual financial results.】

1. Sales Bulletin (Year on Year)

	Sep'21	Oct'21	Nov'21	1Q	Dec'21	Jan'22	Feb'22	2Q	1H	Mar'22	Apr'22	May'22	3Q	Jun'22	Jul'22	Aug'22	4Q	2H	Total
Existing stores	94.2	101.6	86.1	93.3	95.1	101.8	98.9	98.4	96.1	95.4	95.7	87.1	92.8	101.7	99.4	93.7	98.3	95.4	95.7
All stores	94.3	103.4	88.1	94.8	96.6	103.6	100.5	100.0	97.6	96.4	97.2	90.1	94.6	103.3	99.8	95.6	99.6	97.0	97.3

(Reference) FY2021/8

	Sep'20	Oct'20	Nov'20	1Q	Dec'20	Jan'21	Feb'21	2Q	1H	Mar'21	Apr'21	May'21	3Q	Jun'21	Jul'21	Aug'21	4Q	2H	Total
Existing stores	70.1	142.1	135.1	105.7	115.9	115.5	111.2	114.4	110.2	125.7	104.3	97.2	108.9	76.1	89.5	80.3	81.9	94.1	101.5
All stores	70.9	143.9	135.0	106.5	115.8	115.1	111.0	114.2	110.5	126.0	105.0	97.1	109.2	76.0	90.2	80.4	82.2	94.3	101.8

2. Sales Bulletin of major products (Year on Year of all stores)

	Sep'21	Oct'21	Nov'21	1Q	Dec'21	Jan'22	Feb'22	2Q	1H	Mar'22	Apr'22	May'22	3Q	Jun'22	Jul'22	Aug'22	4Q	2H	Total
Televisions	92.5	101.9	90.9	94.8	91.4	114.8	91.5	99.0	97.1	88.5	84.1	80.6	84.6	73.8	73.2	90.6	78.7	81.6	89.6
Blu-ray Disk・DVD (Including recorder)	86.1	99.5	85.9	90.3	86.0	106.5	89.4	93.9	92.4	76.3	72.5	61.8	70.6	55.3	55.6	81.9	62.2	66.6	80.4
Air conditioners	67.3	95.9	80.7	80.0	85.5	99.7	109.0	97.2	88.5	110.7	130.5	91.8	106.0	122.0	81.5	92.2	97.7	101.0	96.9
Personal computers	90.5	90.7	78.2	86.2	90.4	80.1	88.6	86.1	86.1	85.8	89.5	85.1	86.7	97.8	109.3	96.5	101.3	92.0	89.1
Mobile phones	145.0	143.6	78.9	114.4	111.3	133.6	123.8	123.0	118.8	143.8	92.0	105.4	118.1	127.3	124.9	96.0	115.0	116.8	117.8
Washing machines	92.3	101.0	95.5	96.2	103.6	110.2	95.3	103.3	100.0	99.0	94.0	82.7	92.2	94.1	101.1	94.6	96.8	94.3	97.1
Refrigerators	96.6	115.9	105.9	105.1	112.1	110.8	94.9	106.0	105.5	104.0	104.1	89.8	99.1	104.2	100.9	89.5	97.9	98.4	101.7

3. No. of stores and area of stores

	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	Jun'22	Jul'22	Aug'22	Total
Open	1	2	0	0	0	0	0	2	0	0	0	1	6
Close	0	1	2	1	0	0	0	0	0	1	0	0	5
Expansion	0	0	1	0	0	0	0	0	0	0	0	0	1
No. of stores at month end	141	142	140	139	139	139	139	141	141	140	140	141	-
Area of stores at month end (㎡)	402,343	406,916	403,681	403,244	403,244	403,244	403,244	408,060	408,060	405,973	405,973	408,621	-